



The SUPER Small Business Task Orders

Twenty Super Small Business Task Orders with combined ceiling values over \$1.3B

In FY18, 20 *Super Small Business Tasks Orders* (TOs) with combined ceiling values of more than \$1.3 billion and spending to date of more than \$1.2 billion will exceed their ultimate expiration date and become eligible for competition (see **Exhibit 1**). We define a Super Small Business TO as an individual TO awarded under the umbrella of an Indefinite Delivery/Indefinite Quantity (IDIQ) or Government-Wide Acquisition Contract (GWAC). We required that the IDIQ or GWAC contain a selected pool of contractors who compete on request for TO proposals. We ensured all TOs had a distinct primary contract vehicle number and TO contract number and that all TOs were set aside for small business.

To find the Top 20 Small Business TOs, we looked for TOs with an ultimate expiration date of no later than September 30, 2018 and whose primary requirement and NAICS code was for either information technology (IT) or professional services. We focused on TOs representing the fields of IT, facilities, engineering, management, and research and development (R&D). We eliminated software licenses or productions, architecture, construction, physical security, aircraft manufacturing, and munitions.

Exhibit 1: Top 20 Small Business Task Orders for Fiscal Year 2018

Task Order Name	Buying Organization	Contractors NAICS	Contract Vehicle / Program Contract Number Task Order Number	Ultimate Expiration Date	Ceiling Value (\$K)
1. Program Executive Office (PEO) for Enterprise Information Systems (EIS) Engineering Support Services for Aircoe	Army, Asst. Secretary for Acquisition, Logistics and Technology	NES Associates, LLC. 541512	CIO-SP3 SB - Chief Information Officer Solutions and Partners 3 Small Business • HHSN316201200159W • IND15PD00503	05/31/2018	\$186,915
2. Natural Resources Conservation Service (NRCS) Application Development and Support Services	Agriculture, NRCS	Vistrionix Inc. 541512	Alliant Small Business • GS06F0629Z • AG3144D120121	02/19/2018	\$126,651
3. Programmatic Services in Support of Project Manager Warfighter Information Network Tactical	Army Asst. Secretary for Acquisition, Logistics and Technology, PEO Command, Control and Communications Tactical, PM Warfighter Information Network – Tactical	Janus Research Group, Inc. 541512	Alliant Small Business • GS06F0636Z • GSQ0214CJ0003	10/09/2018	\$119,448
4. Information Technology Services (Software Development)	Commerce, National Oceanic and Atmospheric Administration	Solers Inc. 541512	Alliant Small Business • GS06F0654Z • GST0110BK0047	01/31/2018	\$119,066



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5. Technology, Engineering, and Development Support Services	Defense, Washington Headquarters Service	Trowbridge & Trowbridge, LLC. 541512	CIO-SP3 SB • HHSN316201200181W • HHSP233201500108W	04/30/2018	\$100,952
6. Information Technology Infrastructure Services	National Science Foundation	Phacil Inc. 541512	Alliant Small Business • GS06F0651Z • NSFDACS13T1290	07/31/2018	\$71,601
7. Support for the Office of Weatherization and Intergovernmental Programs	Energy, Management and Performance	ActioNet, Inc. 541512	Alliant Small Business • GS06F0594Z • DEDT0003854	04/12/2018	\$67,581
8. Engineering and Technology Acquisition Support Services	Air Force Materiel Command, Air Force Life Cycle Management Center, Business and Enterprise Systems Directorate	Oasis Systems Inc. 541712	ETASS II - Engineering and Technology Acquisition Support Services II • FA872115D0010 • 0003	03/31/2018	\$55,754
9. Cost Plus Fixed Fee Labor	Defense Information Systems Agency	Digital Management, Inc. 541512	Alliant Small Business • GS06F0617Z • HC102811F0262	03/31/2018	\$55,348
10. Army Shared Services Center Small Business Task Order for Logistics Modernization Program (LMP) Sustainment Support	Army Materiel Command, Aviation and Missile Life Cycle Management Command	InSap Services Inc. 541512	Army Enterprise Systems Integration Program Enterprise Resource Planning Enterprise Application Services Development Services • W91QUZ11D0017 • BA02	04/14/2018	\$51,466
11. Intelligence, Surveillance and Reconnaissance/ Processing, Exploitation, and Dissemination (ISR/PED)	Air Force	Zel Technologies, LLC. 541330	Oasis SB - One Acquisition Solution for Integrated Services Small Business • GS00Q14OADS342 • FA002115F0002	01/15/2018	\$50,273
12. IT and Telecom- Integrated Hardware/Software/ Services Solutions, Predominantly	Health and Human Services, National Institutes of Health, National Cancer Institute, Office of the Director	Capital Technology Information Services, Inc. 541512	CIO-SP3 SB • HHSN316201200124W • HHSN26100001	08/31/2018	\$47,395
13. Human Resources System Technical Support (HRSTS)	Air Force	Diversified Technical Services, Inc. 541511	NC2 - NETCENTS II Application Services Small Business Set Aside • FA877112D1004 • SN01	07/31/2018	\$45,804
14. Defense Information Systems Network (DISN) Service Delivery	Defense Information Systems Agency	SBD Alliant, LLC. 541512	Alliant Small Business • GS06F0656Z • HC102813F0158	03/14/2018	\$39,975



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15. Services to Continue Developing, Maintaining, and Operating a Unified/Integrated	Health and Human Services, National Institutes of Health, National Institute of Allergy and Infectious Diseases	Digital Infuzion Inc. 541512	CIO-SP3 SB • HHSN316201200128W • HHSN27200001	09/25/2018	\$39,720
16. PSA - Procurement Support Award Support Services Contracting Contract	Agency for International Development	Jefferson Consulting Group LLC. 541611	GSA Schedule 00corp Professional Services Schedule • GS23F8050H • AIDOAAM1300004	07/31/2018	\$38,769
17. IT Operations & Maintenance Support Services	Executive Office of the President, Office of Administration	Digital Management, Inc. 541512	Alliant Small Business • GS06F0617Z • OASCIOD110022	12/29/2017	\$36,885
18. Advisory and Assistance Services	Air Force District of Washington	Emagine IT Inc. 541519	GSA Schedule 70 IT Equipment Software and Services • GS35F0217T • HC102813F0228	06/23/2018	\$34,122
19. Fort Riley Logistics Readiness Center - Logistics Support Services	Army Materiel Command, Army Sustainment Command	Marton Technologies, Inc. 561210	Eagle (BOA #4 - Enhanced Army Global Logistics Enterprise for Year 2 Requirements Step 2) • W52P1J14G0021 • 0001	01/31/2018	\$34,091
20. Eagle Logistical Services - Fort Knox Task Order	Army Materiel Command, Army Sustainment Command	Logistics & Technology Services, Inc. 561210	Eagle (BOA #1 - Enhanced Army Global Logistics Enterprise Program) • W52P1J12G0066 • 0001	12/16/2017	\$33,589
				Total	\$1,355,405

Winning Super Small Business TOs requires outstanding corporate resources and experience, and mature organizational processes. Many of the small business listed in **Exhibit 1** have corporate certifications that include:

- International Organization for Standardization (ISO)
- Capability Maturity Model Integration (CMMI)
- Product vendor certifications

They also have partnerships with other companies to support reach-back requirements. For example, to win TO #2, Natural Resources Conservation Service, Application Development and Support Services Contract, Vistrionx subcontracted with companies including Azimuth Business Solutions, Business Enterprises & Systems Technology, Carahsoft Technology Corporation, and HP.

On average the Small Business TOs had an average 7.5 bidders, which is larger than the Super IT and Professional Services TOs discussed in earlier blogs (those only averaged 4 bidders). The



highest number of bidders was 37 for TO #19, Fort Riley Logistics Readiness Center - Logistics Support Services.

Some IDIQs or GWACs in **Exhibit 1** support a larger number of TOs. Eight (or 40%) of TOs came from Alliant Small Business and 4 (or 20%) came from CIO-SP3 SB. In 2016, Alliant Small Business awarded \$1.2 billion of contracts and CIO-SP3 SB awarded more than \$1 billion of contracts.

Jump start your capture process by getting a copy of the original TO request for proposal (RFP) by retrieving it from the IDIQ or GWAC database, and collect other useful documents available on government websites, such as strategic plans, organization charts, and agency reports. The bids listed in **Exhibit 1** come from data collected in the Federal Procurement Data System (FPDS), which describes actions taken after the government awards TOs.

This concludes our three-part series that looked at the Super IT and Super Professional TOs of Fiscal Year 2018. If you have any questions about any of the TOs that we covered, please contact Lohfeld Consulting Group.

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