



## The SUPER Professional Services Task Orders

In Fiscal-Year 2018, 20 Super Professional Services Task Orders with combined ceiling values of more than \$19.6 billion, and spending to date of more than \$19.5 billion will exceed their ultimate expiration date and become eligible for competition (see **Exhibit 1**). We define a Super Professional Services Task Order as an individual task order awarded under the umbrella of an Indefinite Delivery/Indefinite Quantity (IDIQ) or Government-Wide Acquisition Contract (GWAC). We required that the IDIQ or GWAC contain a selected pool of contractors, who compete on request for task order proposals. We ensured all task orders had a distinct primary contract vehicle number and task order contract number.

To find the Top 20 Super Professional Services Task Orders, we looked for task orders with an ultimate expiration date of no later than September 30, 2018, whose primary requirement and NAICS code was for professional services. We focused on task orders representing the fields of facilities, engineering, research and development, and medical staffing services. We eliminated architecture, construction, physical security, aircraft manufacturing, and munitions. We ensured the task orders had a distinct primary contract vehicle and a task order contract number.

### Exhibit 1: Top 20 Super Professional Services Task Orders for Fiscal-Year 2018

Task Order Name	Buying Organization	Contractor & NAICS	Contract Vehicle, Contract & Task Order Number	Ultimate Expiration Date	Ceiling Value (\$K)
1. Services Afghanistan	Army Materiel Command	Fluor Corp. (561210)	<ul style="list-style-type: none"> <li>LOGCAP IV</li> <li>W52P1J07D0008</li> <li>0005</li> </ul>	06/30/2018	\$10,456,588
2. Services in Afghanistan	Army Materiel Command	Dyncorp International, Inc. (561210)	<ul style="list-style-type: none"> <li>LOGCAP IV</li> <li>W52P1J07D0007</li> <li>0004</li> </ul>	06/30/2018	\$6,666,242
3. Bliss Food Services	State, Bureau of Near Eastern Affairs	Altegrity, Inc. (561210)	<ul style="list-style-type: none"> <li>Bliss - AEC Baghdad Life Support Services</li> <li>SAQMMA13D0120</li> <li>SAQMMA14F0721</li> </ul>	11/30/2017	\$277,980
4. Program Management, Engineering, Logistics, Test and Evaluation, Business/ Financial Mgmt.	Naval Sea Systems Command	Alion Science and Technology Corporation (541330)	<ul style="list-style-type: none"> <li>SeaPort-e</li> <li>N0017804D4066</li> <li>EH09</li> </ul>	3/31/2018	\$228,873
5. Central Data Exchange (CDX) Support Services	Environmental Protection Agency, Environmental Information	CGI Federal (541512)	<ul style="list-style-type: none"> <li>Alliant Full and Open</li> <li>GS00Q09BGD0022</li> <li>EPG11H00154</li> </ul>	12/31/2017	\$204,087



Task Order Name	Buying Organization	Contractor & NAICS	Contract Vehicle, Contract & Task Order Number	Ultimate Expiration Date	Ceiling Value (\$K)
<b>6. Global Support Strategy for Visa Services - China</b>	State, Bureau of Consular Affairs	CGI Federal (541513)	<ul style="list-style-type: none"> <li>GSS - Global Support Services</li> <li>SAQMMA10D0018</li> <li>SAQMMA12F4691</li> </ul>	12/31/2017	\$189,103
<b>7. Support Services for OOI</b>	Naval Sea Systems Command	TWD & Associates (541330)	<ul style="list-style-type: none"> <li>SeaPort-e</li> <li>N0017804D4137</li> <li>EH04</li> </ul>	03/31/2018	\$147,081
<b>8. Mission Command Training Support Program (MCTSP) Training Services</b>	Army, National Guard Bureau	Parsons Corporation (541611)	<ul style="list-style-type: none"> <li>GSA Schedule 00CORP - PSS Professional Services Schedule</li> <li>GS00F0005R</li> <li>IND15PD00186</li> </ul>	03/31/2018	\$139,608
<b>9. Professional Support Services for PMS 385</b>	Naval Sea Systems Command	CSRA, Inc. (541330)	<ul style="list-style-type: none"> <li>SeaPort-e</li> <li>N0017804D4030</li> <li>EH06</li> </ul>	02/09/2018	\$139,287
<b>10. Base Life Support Services for the EUCOM Area of Responsibility.</b>	Army Materiel Command, Army Sustainment Command	KBR, Inc. (KBRWYLE) (541210)	<ul style="list-style-type: none"> <li>LOGCAP IV</li> <li>W52P1J07D0009</li> <li>0010</li> </ul>	03/15/2018	\$138,858
<b>11. PEDROS – Special Operations Support</b>	Air Force Materiel Command, Air Force Sustainment Center, Warner Robins Air Logistics Complex	Lockheed Martin Corporation (561990)	<ul style="list-style-type: none"> <li>SOFSA - Support of the Special Operations Forces Supply Activity</li> <li>H9225409D0001</li> <li>0828</li> </ul>	03/30/2018	\$124,935
<b>12. Programmatic Services in Support of Project Manager Warfighter Information Network Tactical</b>	Army, PEO Command, Control and Communications Tactical	Janus Research Group, Inc (541512)	<ul style="list-style-type: none"> <li>Alliant SB - Alliant Small Business</li> <li>GS06F0636Z</li> <li>GSQ0214CJ0003</li> </ul>	10/09/2018	\$119,448
<b>13. Logistics Support Services</b>	Army Materiel Command, Army Sustainment Command	VS2, LLC (5612100)	<ul style="list-style-type: none"> <li>EAGLE) (BOA #1 - Enhanced Army Global Logistics Enterprise Program</li> <li>W52P1J13G0029</li> <li>0001</li> </ul>	06/09/2018	\$116,807
<b>14. Provide Base Life Support Services in the Arabian Peninsula.</b>	Army Materiel Command, Army Sustainment Command	KBR, Inc. (KBRWYLE) (561210)	<ul style="list-style-type: none"> <li>LOGCAP IV</li> <li>W52P1J07D0009</li> <li>0009</li> </ul>	06/30/2018	\$114,003
<b>15. Global Support Strategy for Visa Services - India</b>	State, Bureau of Consular Affairs	CGI Federal (541513)	<ul style="list-style-type: none"> <li>Global Support Strategy for Visa Services – India</li> <li>SAQMMA10D0018</li> <li>SAQMMA12F1720</li> </ul>	05/28/2018	\$103,076



Task Order Name	Buying Organization	Contractor & NAICS	Contract Vehicle, Contract & Task Order Number	Ultimate Expiration Date	Ceiling Value (\$K)
16. English Language Training	Air Education and Training Command	Blueforce, LLC (541611)	<ul style="list-style-type: none"> <li>CAAS IV - Contracted Advisory and Assistance Services Iv</li> <li>Fa489012d0003</li> <li>Sk04</li> </ul>	11/03/2018	\$95,050
17. Professional Support Services for IWS 3.0 and CIWS	Naval Sea Systems Command	Alion Science and Technology Corporation (541330)	<ul style="list-style-type: none"> <li>SeaPort-e</li> <li>N0017804D4066</li> <li>EH08</li> </ul>	07/13/2018	\$85,164
18. Professional Services	Health and Human Services, Centers for Medicare and Medicaid Services	Cognosante, LLC (541611)	<ul style="list-style-type: none"> <li>GSA Schedule 00CORP - Professional Services Schedule</li> <li>GS10F0579N</li> <li>HHSM500201300295G</li> </ul>	08/29/2018	81,121
19. Army Marketing and Advertising Program RFTO 17-020	Army, Asst. Sec. for Manpower and Reserve Affairs	CMGRP, Inc. (541810)	<ul style="list-style-type: none"> <li>US Army Marketing and Advertising Program</li> <li>W9124D11D0036</li> <li>0520</li> </ul>	12/31/2017	74,444
20. Development, Reevaluation, and Implementation of Outcome/ Efficiency Measures	Health and Human Services, Centers for Medicare and Medicaid Services	Yale New Haven Health Services Corporation (541690)	<ul style="list-style-type: none"> <li>MIDS - Measure Instrument and Development Support</li> <li>HHSM500201313018</li> <li>HHSM500T0001</li> </ul>	09/24/2018	74,442
				<b>TOTAL</b>	<b>\$19,576,197</b>

Winning Super Professional Services Task Orders requires specialized expertise and extensive reach back capabilities to meet the Governments demand for services nationwide and worldwide. For example, the winners of LOGCAP task orders must demonstrate the ability to deploy on short notice to support theater logistics and military planning and deployment efforts. Winners of the Global Support Strategy for Visa Services contract deliver comprehensive visa support worldwide in regions whose citizens frequently seek visas to enter the United States. All the winners listed in **Exhibit 1** have extensive networks and programs for recruiting, training, and retaining the specialized expertise needed by the Government.

Although the value of these contracts is large, offerors usually compete against 4.3 bidders on average for the task orders in **Exhibit 1**. The highest number of bidders was 23 for task order 13, Logistics Support Services for the Army Materiel Command, Army Sustainment Command. Some IDIQs or GWACs support a larger number of task orders. Four or 20% of the task orders came from LOGCAP IV, 3 or 15% from SeaPort-e, and 2 or 10% each from Alliant, GSA Schedule 00CORP, and Global Support Strategy for Visa Services contracts.

Some contracts listed in **Exhibit 1** are at or near the end of their life cycles, so Contracting Officers may be using new contract vehicles to release task order requests for proposals. For example, the LOGCAP Contracting Officer released a Modification on November 14, 2017. The purpose of the Modification is to announce that the Government intends to issue the Request for Proposal on or about Monday, November 20, 2017.



The bids listed in **Exhibit 1** come from data collected in the Federal Procurement Data System (FPDS), which describes actions taken after the government awards task orders. To get a copy of the original task order RFP, you will have to retrieve it from the IDIQ or GWAC database, obtain a copy from an IDIQ or GWAC contract holder or request a copy from the Contracting Officer. Using the original task order RFP, the FPDS data, and strategic plans and documents available to the public on government websites, you can begin to formulate a capture strategy and customer call plan to win the task order.

Please look for our blog next, as we review the Top 20 Small Business Super Task Orders.

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